STATE TRADING CORPORATION

Supply of Petroleum Products

Tender Reference: STC/01/19

Clarification No. 3

Attention: All Bidders

1. Query No. 1

Tender validity:

- Tender document page 7 refers to bid validity until 9th August 2019, however delivery period is from 1st August 19 with page 14, clause 1.4 (a) mentioning possible July 19 delivery. Could you please therefore clarify why tender validity needs to for 102 days.
- Please also clarify that if July 19 delivery is required, the supplier will be given the contractual 24 days' advance notice.

Reply No. 1

- STC intends to award the contract before 1 August 2019 and the Bid Validity is until 9th August 2019 in order to cater for unforeseen delays.
- If July 2019 Delivery is required, the supplier will be given at least the contractual 24 days' advance notice.

2. <u>Query No. 2</u>

Fuel oil submission:

- We note that Fuel oil has the option to supply either Straight Run or non-Straight Run for 180 and 38ocst. Could you please therefore clarify who's option this supply is in (i.e. Seller's or Buyer's option) providing Supplier offers both option (i) and (ii)
- We note that there are two separate submission cells on the bid submission form page 29 for Fuel oil i.e. (e) (i) and (ii). Please clarify that bidders may complete both (i) and (ii) or may choose to leave one of the options blank.

Reply No. 2

- At the time of the award, the Supplier will be notified which of the options will be applied for the full duration of the contract.
- It would be advisable to quote both as it will assist in determining which option will be applied for the full duration of the contract. However, bidders may opt to leave one of the options blank.

3. Query No. 3

Operational tolerance:

- Kindly clarify if cargo operational tolerance is in Seller's or Buyer's option. Page 14 clause 1.4 (a) mentions "The Supplier will be allowed an operational tolerance of plus or minus 5% for each cargo." Whereas page 15 clauses 1.4 (c) and (d) mention "metric tons +/-5% at STC's option". These two statements appear to be at contradictory.

Reply No. 3

- Clause 1.4 (a) of the tender document- After STC has placed its order, the supplier will be allowed an operational tolerance (for example due to cargo stowage plan) of plus or minus 5% for each cargo.
- Clause 1.4 (c) and (d) of the tender document, the Buyer would place its order for each consignment in lots of 43,000 metric tons +/5 % for Clean Petroleum Products and 33,000 metric tons +/5 % for Dirty Petroleum Products, according to Buyer's requirements.

4. <u>Query No. 4</u>

Laycan Nomination procedure:

- Kindly clarify that the nomination period for both FOB loading and DAP delivery is 24 days. For DAP deliveries this doesn't appear to be sufficient given the voyage time required to reach Port Louis.

Reply No. 4

- For the FOB option, 24 days of advance notice will be given. For the DAP option, at least 24 days of advance notice will be given.

5. Query No. 5

MGO parcel size range:

- We note that per page 15, MGO parcel size is 4-6kt per cargo. However full MGO tender quantity is 165kt. This does not seem to tally up with the number of cargoes required to deliver the full tender quantity when compared to other products. Kindly clarify if this is correct.

Reply No. 5

- The normal parcel size for MGO is 4,000-6,000 MT per cargo. However, during the supply period, from time to time STC would require bigger parcel size and would advise the supplier in advance of the change in parcel size.

State Trading Corporation 15 April 2019